



Senator Patrick M. Gallivan's Small Business Summit

Small Business Owners, Entrepreneurs and Working Professionals...

As a member of the small business community, you know that guiding and growing any business in today's economy can be difficult with seemingly few resources dedicated to helping you.

With that challenge in mind, I am once again teaming up with the Henrietta Chamber of Commerce for a small business summit, and I invite you to attend!

The event is free and will be held at Rush Henrietta School District Transportation & Operations Center on Wednesday, October 9 from 8:30 AM to 10:00 AM. This session is titled "Are You Generating Enough Leads to Hit Your Sales Goals?"

Space is limited so please review the information below and register right away.

I hope to see you there!

A handwritten signature in blue ink that reads "Patrick M. Gallivan".

Patrick M. Gallivan
New York State Senator – 59th District

When: Wednesday, October 9, 2019. Registration begins at 8:00. Program will start promptly at 8:30 AM.

Where: Rush Henrietta School District Transportation & Operations Center, 1133 Lehigh Station Rd. 14467

Presentations will include:

What is being done for small business in Albany – State Senator Patrick M. Gallivan

Senator Gallivan was first elected to the Senate in 2010, representing all or parts of Erie, Wyoming, Livingston and Monroe Counties. He is a small business owner and has pushed to eliminate onerous and outdated regulations on private businesses.

Are You Generating Enough Leads to Hit Your Sales Goals? - Frank Swiatek

Frank was a performance consultant for 15 years at Verizon Wireless at a time when the company went from \$192 million to \$62 billion in sales. He was on the inside and observed, learned, taught and coached the mindset, skills and behaviors, which created that type of staggering growth. He will help you avoid the "feast or famine" sales syndrome that is familiar to too many business owners and salespeople. This up and down sales roller coaster puts your business in jeopardy and is the leading cause of business deaths. Attend this summit and learn tested and proven strategies for generating leads that you can implement in your business.

Reserve your spot for Senator Patrick M. Gallivan's Small Business Summit today by calling our District Office at (716) 656-8544. Additional details will be available at gallivan.nysenate.gov.